

WILD TOMORROW FUND, INC.

**FINANCIAL STATEMENTS
AND
AUDITORS' REPORT**

DECEMBER 31, 2020 AND 2019

WILD TOMORROW FUND, INC.

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INDEPENDENT AUDITORS' REPORT

To: The Board of Directors of
Wild Tomorrow Fund, Inc.

We have audited the accompanying financial statements of Wild Tomorrow Fund, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wild Tomorrow Fund, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Skody Scot & Company, CPAs, P.C.

New York, NY
August 17, 2021

WILD TOMORROW FUND, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2020 AND 2019

	2020	2019
ASSETS		
Cash and cash equivalents	\$ 469,866	\$ 67,823
Accounts receivable	2,400	9,500
Contributions receivable	23,119	27,814
Prepaid expenses and other assets	26,874	8,297
	\$ 522,259	\$ 113,434
	\$ 522,259	\$ 113,434

LIABILITIES AND NET ASSETS

Liabilities:		
Accounts payable and accrued expenses	\$ 28,363	\$ 32,157
Grants payable	-	18,247
Deferred revenue	41,000	28,500
Loan payable	150,000	-
	219,363	78,904
	219,363	78,904
Commitments and contingencies (see notes)		
Net Assets/(Deficit):		
Without donor restrictions	(21,490)	18,835
With donor restrictions	324,386	15,695
	302,896	34,530
	\$ 522,259	\$ 113,434

See accompanying notes to the financial statements.

WILD TOMORROW FUND, INC.
STATEMENTS OF ACTIVITIES
YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenues:						
Contributions	\$ 361,389	\$ 317,127	\$ 678,516	\$ 833,199	\$ 14,537	\$ 847,736
Contributions - noncash	3,847	-	3,847	4,242	-	4,242
Contributions - in-kind	112,564	-	112,564	-	-	-
Program service revenue	277	-	277	27,475	-	27,475
Special events:						
Event income	172,502	-	172,502	207,709	-	207,709
Less: related direct costs	(11,918)	-	(11,918)	(33,105)	-	(33,105)
Net special event income	160,584	-	160,584	174,604	-	174,604
Interest income	1	-	1	2	-	2
Net assets released from restriction:						
Satisfaction of purpose restrictions	8,436	(8,436)	-	19,407	(19,407)	-
Total support and revenues	647,098	308,691	955,789	1,058,929	(4,870)	1,054,059
Expenses:						
Program expenses:						
Wildlife protection	128,568	-	128,568	141,692	-	141,692
Habitat conservation	235,190	-	235,190	776,378	-	776,378
Conservation research	26,856	-	26,856	49,820	-	49,820
Community support & education	74,876	-	74,876	68,964	-	68,964
Total program expenses	465,490	-	465,490	1,036,854	-	1,036,854
Supporting services:						
Management and general	111,584	-	111,584	116,198	-	116,198
Fundraising	110,349	-	110,349	101,578	-	101,578
Total expenses	687,423	-	687,423	1,254,630	-	1,254,630
Increase/(decrease) in net assets/(deficit)	(40,325)	308,691	268,366	(195,701)	(4,870)	(200,571)
Net assets/(deficit), beginning of year	18,835	15,695	34,530	214,536	20,565	235,101
Net assets/(deficit), end of year	\$ (21,490)	\$ 324,386	\$ 302,896	\$ 18,835	\$ 15,695	\$ 34,530

See accompanying notes to the financial statements.

**WILD TOMORROW FUND, INC.
STATEMENT OF EXPENSES
YEAR ENDED DECEMBER 31, 2020**

	Program Expenses				Supporting Services			Total Expenses
	Wildlife Protection	Habitat Conservation	Conservation Research	Community Support & Education	Total Program	Management and General	Fundraising	
Salaries	\$ 15,553	\$ 47,040	\$ 8,072	\$ 13,232	\$ 83,897	\$ 46,478	\$ 71,858	\$ 202,233
Payroll taxes and benefits	966	2,424	536	899	4,825	6,943	5,196	16,964
Outside contractors	-	500	525	-	1,025	-	2,550	3,575
Bank charges & processing fees	-	-	-	-	-	7,932	1,546	9,478
Grants to affiliate	37,248	135,429	16,438	46,800	235,915	-	-	235,915
Grants to other organizations	37,500	-	500	-	38,000	-	-	38,000
Insurance	-	-	-	-	-	1,615	119	1,734
Office expense	-	268	-	72	340	17,595	3,605	21,540
Professional fees	-	-	-	-	-	23,273	-	23,273
Promotion	36,020	45,026	-	9,042	90,088	301	23,387	113,776
Supplies, equipment, and other	811	2,470	472	375	4,128	22	89	4,239
Travel, conferences & meetings	470	2,033	313	4,456	7,272	7,425	1,999	16,696
Total expenses	\$ 128,568	\$ 235,190	\$ 26,856	\$ 74,876	\$ 465,490	\$ 111,584	\$ 110,349	\$ 687,423

See accompanying notes to the financial statements.

**WILD TOMORROW FUND, INC.
STATEMENT OF EXPENSES
YEAR ENDED DECEMBER 31, 2019**

	Program Expenses				Supporting Services			Total Expenses
	Wildlife Protection	Habitat Conservation	Conservation Research	Community Support & Education	Total Program	Management and General	Fundraising	
Salaries	\$ 19,732	\$ 51,735	\$ 16,502	\$ 14,186	\$ 102,155	\$ 49,295	\$ 77,193	\$ 228,643
Payroll taxes and benefits	1,253	2,663	1,186	994	6,096	6,974	5,578	18,648
Outside contractors	-	-	-	-	-	2,399	-	2,399
Bank charges & processing fees	-	-	-	-	-	10,227	4,135	14,362
Grants to affiliate	91,985	718,766	27,552	23,237	861,540	-	-	861,540
Grants to other organizations	24,700	-	-	-	24,700	-	-	24,700
Insurance	-	31	72	-	103	3,580	-	3,683
Office expense	648	1,194	178	614	2,634	13,718	8,785	25,137
Professional fees	-	306	-	-	306	20,148	-	20,454
Promotion	-	-	-	-	-	1,775	177	1,952
Supplies, equipment, and other	2,652	299	3,810	1,440	8,201	286	-	8,487
Travel, conferences & meetings	722	1,384	520	220	2,846	7,796	5,710	16,352
Volunteer experience	-	-	-	28,273	28,273	-	-	28,273
Total expenses	\$ 141,692	\$ 776,378	\$ 49,820	\$ 68,964	\$ 1,036,854	\$ 116,198	\$ 101,578	\$ 1,254,630

See accompanying notes to the financial statements.

WILD TOMORROW FUND, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020	2019
Cash flows from operating activities:		
Increase/(decrease) in net assets/(deficit)	\$ 268,366	\$ (200,571)
Adjustments for non-cash items included in operating activities	-	-
Changes in assets and liabilities:		
Accounts receivable	7,100	5,500
Contributions receivable	4,695	(18,114)
Prepaid expenses and other assets	(18,577)	(5,071)
Accounts payable and accrued expenses	(3,794)	4,974
Grants payable	(18,247)	18,247
Deferred revenue	12,500	28,500
Net cash provided/(used) by operating activities	252,043	(166,535)
Cash flows from investing activities	-	-
Cash flows from financing activities:		
Proceeds from EIDL loan	150,000	-
	150,000	-
Net increase/(decrease) in cash and cash equivalents	402,043	(166,535)
Cash and cash equivalents at beginning of year	67,823	234,358
Cash and cash equivalents at end of year	\$ 469,866	\$ 67,823
Supplemental information:		
Interest paid	\$ -	\$ -

See accompanying notes to the financial statements.

WILD TOMORROW FUND, INC.
NOTES TO FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies

The Organization

Wild Tomorrow Fund, Inc. (Organization), a not-for-profit organization, was incorporated in the State of New York on March 13, 2015. The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal, state or local income taxes has been recorded. The Organization does not believe its financial statements contain any uncertain tax positions. The Organization primarily receives its support from contributions and fundraising events.

The Organization's primary mission is to protect threatened and endangered species in South Africa and the habitats they depend on for survival. The Organization's vision is for a world in which wildlife habitats are expanded and protected, and where existing reserves have the resources needed to keep their animals safe.

The Organization provides the following four programs: Wildlife Protection - supporting private and government reserves, providing essential supplies and equipment for rangers, anti-poaching teams, and conservation managers, and conducting wildlife protection activities, such as elephant and wild dog collaring and rhino dehorning; Habitat Conservation - strategically conserves land in biodiverse areas in order to protect and reconnect habitat for threatened wildlife, and the protection, restoration and re-wilding of the Greater Ukuwela Nature Reserve, a wildlife corridor in KwaZulu-Natal South Africa; Conservation Research - conducting field research on threatened species native to South Africa including the spotted hyena, suni antelope, wild lion management and other biodiversity studies at Wild Tomorrow Fund's reserves and partner reserves in southern Africa; and Community Support & Education - supporting the development of communities living nearby to our wildlife reserves in KwaZulu-Natal, South Africa, while raising awareness of African wildlife conservation issues internationally including by bringing international volunteer groups to the field.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Use of Estimates

Management uses estimates and assumptions in preparing the financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Cash Equivalents

For the purposes of the statements of financial position and the statements of cash flows, the Organization considers as cash equivalents money market funds and all highly liquid resources, such as investments in certificates of deposits and treasury bills, with an original maturity to the Organization of three months or less.

WILD TOMORROW FUND, INC.
NOTES TO FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies (Continued)

Investments

The policy of the Organization is to sell donated investments soon after receipt and consider them cash donations valued at the sale price.

Receivables

Receivables that are expected to be collected within one year are recorded at their net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of estimated future cash flows. All receivables are expected to be received within one year and as such have been stated at their net realizable value with no allowance for uncollectable contributions.

Net Assets

Net assets, revenue, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. This classification includes net assets designated by the board or management for a specified purpose.

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature (endowment), where the donor stipulates that resources be maintained in perpetuity.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include salaries, payroll taxes, and benefits based on estimated time and effort and promotion based on usage. Grants to affiliate are allocated based on expended funds. The Organization classifies expenses, which are not directly related to a specific program, as Management and General expenses.

**WILD TOMORROW FUND, INC.
NOTES TO FINANCIAL STATEMENTS**

Note 1 - Summary of Significant Accounting Policies (Continued)

Revenue Recognition

The Organization recognizes contributions when cash, noncash assets, or unconditional promises to give are received. Conditional promises to give, which have a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Amounts received prior to meeting these conditions, if any, are reported as deferred revenue in the statements of financial position. At December 31, 2020 and 2019, the Organization did not have any conditional pledges that were not recognized.

Contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted for a purpose by the donor are reported as revenue with donor restrictions and increases in net assets with donor restrictions. Contributions received with restrictions that are met in the same reporting period are reported as revenue without donor restrictions and increases in net assets without donor restrictions. When a restriction expires (either a stipulated time period ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions.

Program service revenue relates to fees received in exchange for program services and consists primarily of trip fees. Revenue is recognized when the program service is provided. Any revenue received which has not been earned is recorded as deferred revenue.

The Organization receives special events revenue which contains both an exchange component and a conditional contribution component. Both components are recognized when the event takes place. Any event revenue received in advance of the event is recorded as deferred revenue.

During the year ended December 31, 2020, the Organization received \$37,009 of Paycheck Protection Program funds and \$2,000 of advanced EIDL funds from the U.S. Small Business Administration. EIDL advance funds are forgivable and are separate from EIDL loan funds which are mentioned in Note 5. Management has determined that the correct model to follow is the grant model and that the purpose-related conditions imposed on the grants were met by year-end. Therefore, the full amounts have been recognized as revenue. The amounts are included with contributions in the statement of activities for the year ended December 31, 2020.

Note 2 - Cash and Cash Equivalents

Cash and cash equivalents consisted of the following at December 31, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Bank deposits and cash	\$ 417,507	\$ 65,493
Money market funds	49,756	2,330
Investment - pending sale	2,603	-
	<u>\$ 469,866</u>	<u>\$ 67,823</u>

**WILD TOMORROW FUND, INC.
NOTES TO FINANCIAL STATEMENTS**

Note 3 - Foreign Affiliate

The Organization provides support to Wild Tomorrow Fund South Africa NPC (Affiliate). The Affiliate is a charitable organization formed in South Africa for the purpose of furthering the Organization's activities locally in South Africa. The Affiliate conducts its activities in South Africa, which include the purchase and acquisition of land. During the years ended December 31, 2020 and 2019, the Organization granted \$235,915 and \$861,540, respectively, to the Affiliate. Grants payable represents all unconditional grants that have been authorized by the Organization but remain unpaid as of the statement of financial position date. At December 31, 2020 and 2019, grants payable to the Affiliate was \$0 and \$18,247, respectively.

Note 4 - Net Assets With Donor Restrictions

As of December 31, 2020 and 2019, net assets with donor restrictions are available as follows:

	<u>2020</u>	<u>2019</u>
Wildlife protection	\$ 1,375	\$ 5,695
Habitat conservation	290,584	-
Vehicle purchase	6,159	10,000
Green Mambas project	<u>26,268</u>	<u>-</u>
Total net assets with donor restrictions	<u>\$ 324,386</u>	<u>\$ 15,695</u>

Note 5 - Loan Payable

In June 2020, the Organization received a \$150,000 loan from the United States Small Business Administration (SBA). The loan charges an annual interest rate of 2.75%. Monthly payments are due to start in June 2021 and will continue for 30 years.

As of December 31, 2020, minimum annual loan payments, including implied interest on the SBA loan, are as follows:

Year ended December 31, 2021	\$ 4,487
2022	7,692
2023	7,692
2024	7,692
2025	7,692
2026 through 2051	<u>195,505</u>
	230,760
Less interest	<u>(80,760)</u>
	<u>\$ 150,000</u>

**WILD TOMORROW FUND, INC.
NOTES TO FINANCIAL STATEMENTS**

Note 6 - Related Party Transactions

The Organization employs two members of the board of directors. For the years ended December 31, 2020 and 2019, the total salary paid to these employees amounted to \$180,000 and \$194,654, respectively.

Note 7 - Concentrations

The Organization maintains its bank accounts with financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures bank deposits up to \$250,000 per financial institution. At times, the balances of the accounts exceeded the insured limits during the years ended December 31, 2020 and 2019.

For the year ended December 31, 2020, approximately 21% of the Organization's total support was provided by one major contributor and restricted for the Habitat Conservation program. For the year ended December 31, 2019, approximately 24% of the Organization's total support was provided by another major contributor and restricted for the Habitat Conservation program. It is always possible that benefactors, grantors, or contributors might be lost in the near term. In the event funding is terminated or significantly reduced, the Organization's ability to continue providing that program at the same level of service would be greatly diminished.

Note 8 - Revenue from Contracts with Customers

Detail of revenue from contracts with customers during the years ended December 31, 2020 and 2019, is as follows:

	<u>2020</u>	<u>2019</u>
Volunteer experience and other trip fees	\$ -	\$ 27,475
Special event revenue - exchange component	11,918	33,105
Other program revenue	277	-

The following table provides information about significant changes in the contract liabilities for the years ended December 31, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Deferred trip fees, beginning of year	\$ 28,500	\$ -
Revenue recognized that was included in deferred revenue at beginning of year	-	-
Increases in deferred trip fees due to cash received during the period	<u>12,500</u>	<u>28,500</u>
Deferred trip fees, end of the year	<u>\$ 41,000</u>	<u>\$ 28,500</u>

**WILD TOMORROW FUND, INC.
NOTES TO FINANCIAL STATEMENTS**

Note 9 - Contributions In-Kind

Significant services were donated to the Organization that meet the criteria for being recognized as contributions in accordance with GAAP. Amounts are reported at their estimated fair market values at the date of donation. Total contributions in-kind reported in the accompanying statements of activities for the years ended December 31, 2020 and 2019, amounted to \$112,564 and \$0, respectively, and consisted of online promotional services.

Note 10 - Liquidity and Availability of Financial Assets

The Organization regularly monitors liquidity required to meet its operating needs and other obligations as they come due. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities to be general expenditures. Amounts available for general expenditures over a 12-month period include donor-restricted amounts that are available for ongoing programmatic and support expenditures.

The following reflects the Organization's financial assets, as of December 31, 2020 and 2019, reduced by amounts not available for general use within one year because of contractual, donor-imposed, or internal restrictions and designations:

	<u>2020</u>	<u>2019</u>
Financial assets:		
Cash and cash equivalents	\$ 469,866	\$ 67,823
Receivables	<u>25,519</u>	<u>37,314</u>
Total financial assets	495,385	105,137
Less those unavailable for general expenditures within one year	<u>-</u>	<u>-</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 495,385</u>	<u>\$ 105,137</u>

Note 11 - Subsequent Events

Subsequent events were evaluated for potential additional disclosures through August 17, 2021, which is the date the financial statements were available to be issued.